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To the valued clients of Industrial Training & Design Ltd.

Dear Colleagues:

*** For up to date information, and to access our new journal and online e-learning packages, see: www.counterpoint-journal.com**

Effective January 1, 2023, our engagement rate structure is as follows:

PART A – INITIAL REVIEW AND RETAINER FEE

ALL REPORTS will be prepared only upon receipt of the applicable fee.

Select from **one** of the following options:

1. \$850 for Initial File Review & Consultation WITH NO Report Issued / DMV

The initial consultation fee includes review of all disclosed material, including videos, police and medical reports, and confidential statements. All telephone and written consultations are included. This fee will be assessed when the initial review is requested, and either NO issues are found, or NO report is requested or required.

** Tele-testimonies in DMV matters are included.*

2. \$4000 - Initial File Review & Consultation WITH a Written Report

If a confidential written opinion report is required or requested, or in complex matters beyond the scope of #1 above when NO report is issued*, this fee applies **in lieu** of #1 above. This nonrefundable fee includes all the above services plus an affidavit and courier fees, if necessary.

**Additional written reports in complex matters may incur additional fees, on a quoted basis.*

3. \$8500 – Initial File Review & Consultation WITH a Simulation / Elimination Study

If required, a simulation or elimination rate study, including blood draws and associated blood work measurement will be performed, and a report issued **in lieu** of #1 or #2 above. **Travel expenses are additional.**

**Additional written reports in complex matters may incur additional fees, on a quoted basis.*

PART B – COURT PREPARATION AND ATTENDENCE FEE

If attendance is required at court for motions, deposition or trial, **ADD the following fee(s):**

4. \$9000 – Court, Trial, or Hearing Preparation Fee, and Travel Expenses

Each court, trial, hearing, or motions attendance is an **additional \$9000 (that includes travel expenses)**, to be disbursed as follows:

a) **A non-refundable fee of \$5000 for review of discovery and trial preparation material(s).**

- *This fee holds the attendance date for your client, and covers review of discovery material, telephone consultation(s), and preparation for trial. The fee is to be paid upon delivery of discovery material for review and trial preparation, and is non-refundable. The work is deemed completed once the court, trial or motions hearing date has been booked, regardless of subsequent attendance at same.*

b) **Travel expenses - \$4000, which includes travel expenses (flight, hotel, rental car expenses) to be transferred from our holding account 10 days from the court attendance.** *Our total travel expenses have increased dramatically, often exceeding \$4000.*

*** Any cancellation of court dates within 10 business days of our departure for court will result in forfeiture of the \$4000 travel expense component.**

******* Any trials where our attendance will *exceed two days* will incur **additional day rates of \$1250 per day, plus expenses.** No time is charged for travel days. We now often experience 1-2 complete days of travel both before and after court, and always book a minimum of *two days at trial*.**

5. \$4000 – Court Preparation and Testimony Fees – VIDEO APPEARANCE

Appearance by video is possible, at an **additional non-refundable rate of \$4000, paid in full before the appearance.**

Three Important Points:

1. Contacting Jan Semenoff:

E-mail addresses: jan@counterpoint-journal.com

- Phone on our North American wide toll-free number **1-888-470-6620** (or locally on our office number 306-343-3372).
- E-mail via iPhone to: jansemenoff@me.com . This address goes to Mr. Semenoff's iPhone and follows him anywhere in North America.
- Text message his iPhone at **306-716-2128**.

2. Mail:

Mailing files through regular postal channels has proven extremely unreliable, both from Canada and the United States. FedEx is our courier of choice. **UPS IS NOT ACCEPTABLE**, particularly from the United States to Canada. We have found an alarming rate of damaged or opened packages with missing medical and police reports, CDs and DVDs, etc. when UPS ships items. **DO NOT SHIP DISCLOSURE MATERIALS OR PAYMENTS BY UPS.**

Scanned e-mailed files have proven to be the easiest and most reliable. Some clients even upload videos for ftp transfer, and this has also proven convenient and reliable. We prefer to set up a Dropbox link.

3. Accounts:

- **We only accept money orders, firm checks, or trust account checks from the law firm. WE DO NOT ACCEPT PAYMENTS DIRECTLY FROM YOUR CLIENT.**
- **When paying by firm or trust check, please make the payment to the order of: Industrial Training & Design Ltd.**
- We can be paid through our PayPal account: sales@counterpoint-journal.com

Feel free to call us if you have any questions. Thanks again for your continued support.

Regards,



Jan Semenoff, B. A., EMA
Forensic Criminalist / Editor in Chief



Susan Reschny, Ph. D.
Director of Curricula Development